

# **Minimum Disclosure Document**

(Fund Fact Sheet)

# **Sanlam Investment Management Top Choice Equity Fund**

March 2024

## **Fund Objective**

This is a pure equity fund which aims to deliver above average growth of capital over the medium to long-term by taking high conviction bets in a concentrated portfolio of SIM's best equity investment ideas. The equity exposure is limited to a minimum of 75% at all times. This fund may display higher volatility in the short to medium-term and is suitable for the sophisticated investor with an aggressive risk

## **Fund Strategy**

This actively managed equity portfolio holds approximately 20 stocks listed on the JSE; reflecting the best ideas and most active positions held throughout SIM's equity unit trust range. This portfolio may also invest in participatory interests of underlying unit trust portfolios. The fund may also invest up to 45% offshore and may invest in derivative instruments, however neither of these components have been utilized in the past or are currently in the portfolio.

#### Why choose this fund?

- \*This is an actively managed, high conviction portfolio of SIM's best equity investment ideas.
- The fund is focused on holding approximately 20 stocks.
- \*The strong performance-generation objective is driven by a quality research process and substantial investment management skills.
  \*The fund is positioned for superior performance with the associated higher risk and
- volatility.

#### **Fund Information**

ASISA Fund Classification	SA - Equity - General
Risk profile	Aggressive
Benchmark	Composite benchmark: FTSE/JSE SWIX: 97%   STeFI: 3%
Portfolio launch date	18 Aug 2006
Fee class launch date	18 Aug 2006
Minimum investment	Lump sum: R10 000   Monthly: R500
Portfolio size	R1.5 billion
Bi-annual distributions	31 Dec 2023: 67.96 cents per unit 30 Jun 2023: 54.34 cents per unit
Income decl. dates	30 Jun   31 Dec
Income price dates	1st working day in January and July
Valuation time of fund	15:00
Transaction cut off time	15:00
Daily price information	The Local newspaper and www.sanlamunittrusts.co.za
Repurchase period	3 working days

# Fees (Incl. VAT)

	Retail Class (%)
Advice initial fee (max.)	3.33
Manager initial fee	N/A
Advice annual fee (max.)	1.15
Manager annual fee	1.03
Total Expense Ratio (TER)	1.59

Advice fee | Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiated is paid via a repurchase of units from the investo

Total Expense Ratio (TER) | PERIOD: 1 January 2021 to 31 December 2023
Total Expense Ratio (TER) | 1.59% of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return.

The current TER may not necessarily be an accurate indication of future TER's. Inclusive of the TER of 1.59%, a performance fee of 0.54% of the net asset value of the class of participatory interest of the portfolio was recovered.

Transaction Cost (TC) | 0.27% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It

should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) | 1.86% of the value of the Financial Product was incurred

Manager Performance Fee (incl. VAT) | Performance Fee Benchmark: Composite benchmark: FTSE/JSE SWIX: 97% |STeFI: 3%, Base Fee: 1.03%, Fee at Benchmark: 1.03%, Fee hurdle: Composite benchmark: FTSE/JSE SWIX: 97% |STeFl: 3%, Sharing ratio: 15%, Minimum fee: 1.03%, Maximum fee: 2.28%, Fee example: 1.03% p.a. if the fund performs in line with its Performance Fee benchmark being Composite benchmark: FTSE/JSE SWIX: 97% |STeFI: 3%.

The performance fee is accrued daily, based on performance over a rolling one year period with payment to the manager being made monthly. Performance fees will only be charged once the performance fee benchmark is outperformed and only if the fund performance is positive.

#### **Top 10 Holdings**

Securities	% of Portfolio
Naspers -N-	11.34
AngloGold	10.04
FirstRand / RMBH	7.22
Anglos	6.92
Capitec	5.76
ABSA Group	5.74
British American Tobacco	5.52
Compagnie Fin Richemont	4.59
Prosus (PRX)	4.31
Bid Corp Ltd	4.25
Top 10 Holdings as at 31 Mar 2024	

## Performance (Annualised)

Retail Class	Fund (%)	Benchmark (%)
1 year	(1.96)	2.89
3 year	3.75	5.36
5 year	8.82	6.98
10 year	7.41	6.59

Annualised return is the weighted average compound growth rate over the period measured.

# Performance (Cumulative)

Retail Class	Fund (%)	Benchmark (%)
1 year	(1.96)	2.89
3 year	11.66	16.97
5 year	52.60	40.10
10 year	104.42	89.38

Cumulative return is aggregate return of the portfolio for a specified period

# Risk statistics: 3 years to 31 Mar 2024

Std Deviation (Ann)	13.05
Sharpe Ratio (Ann)	(0.18)

## Actual highest and lowest annual returns\*

Highest Annual %	69.53
Lowest Annual %	(19.39)

This monthly Minimum Disclosure Document should be viewed in conjunction with the Glossary of Terms sheet which is available on the website.







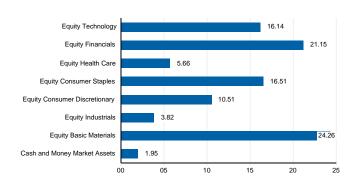
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## **Asset Allocation**



## **Risk Profile (Aggressive)**

This is an aggressively managed, high-risk portfolio that aims to deliver capital growth over the long term (greater than 5 years). It is designed to substantially outperform the markets and therefore carries a long-term investment horizon (5 years and upwards). The portfolio will be diversified across all major asset classes with significant exposure to equities, and may include offshore equities. There may be some capital volatility in the short term, although higher returns may be expected from five years or beyond.

## Portfolio Manager(s)

## **Andrew Kingston**

BCom (Hons), CA (SA), CFA

# Dale Hutcheson

B.Com (Dip) Accounting, H.Dip (Tax), CA (SA)

## **Management of Investments**

The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

# Trustee Information

# Standard Bank of South Africa LTD

Tel no.: 021 441 4100, E-mail: Compliance-SANLAM@standardbank.co.za

## **Additional Information**

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Sanlam Collective Investments (RF) (Pty) Ltd is a registered and approved Manager in Collective Investment Schemes in Securities. Collective investment schemes are generally medium-to long-term investments. Past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager on request. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Forward pricing is used. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Performance is calculated for the portfolio and the individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax. The manager has the right to close the portfolio to new investors in order to manager it more efficiently in accordance with its mandate. The performance of the portfolio depends on the underlying assets and variable market factors. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolio which levy their own fees, and may result is a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002

Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg.

The risk free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index

The highest and lowest 12-month returns are based on a 12-month rolling period over 10 years or since inception where the performance history does not exist for 10 years.

Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

Manager Information:

Issue Date: 11 Apr 2024

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